#### OUALIFICATIONS OF THE APPRAISER

Terrence W. McPherson

## Professional Membership/Affiliate

Society of Real Estate Appraisers: SRA-Senior Residential
Appraiser
American Institute of Real Estate Appraisers-Candidate for Management

American Institute of Real Estate Appraisers-Candidate for MAI Designation

Realtor Member of Carroll County Board of Realtors

## Education and Background

BA Degree (Magna Cum Laude) Political Science, University of Maryland

Grimes & Associates Realty, Inc., Real Estate Sales, March, 1979 to October 1979

Donald V. Urquhart & Associates, Associate Appraiser, October 1979 to Present

Associate Real Estate Broker - State of Maryland, 1980 Partner - McPherson, Urquhart & Associates, October 1980 to Present

# Real Estate Courses Completed

Frederick Community College: Basic Real Estate Principles University of Maryland: Advanced Principles of Real Estate II Montgomery Community College:

Advanced Principles of Real Estate II

Society of Real Estate Appraisers:

Course 101 - Introduction to Real Estate Appraising Narrative Writing Seminar

American Institute of Real Estate Appraisers:

Course 1B - Capitalization Theory and Techniques (Parts I, II & III)

Course II-I, Case Studies in Real Estate Valuation Course II-2, Valuation Analysis and Report Writing

Course IV, Condemnation

Course VIII, Single-Family Residential Valuation Professional Practice and Ethics

#### Seminars

Marshall & Swift Cost Seminar American Institute of Real Estate Appraisers: Feasibility Seminar